# **PriceWatch™**Competitor Monitoring

Price Watch

😉 symson°



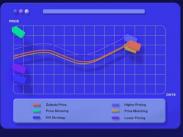
## Understand your position in each market

for a lot of reasons!

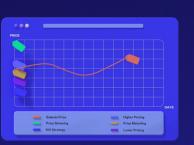
### Why do we want to know?

- RRP
  To provide stakeholders with valuable data to determine if the RRP prices are maintained in each country, enabling you to act on your price negotiation
- 2 Understanding Price Levels
  How does your pricing compare to that of other brands and alternatives in each market?
- Outsmarting the Competition

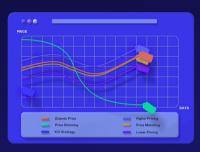
  How can we utilize the understanding of 'who
  follows whom', 'at what times are they
  repricing', and how could we act on all of this?



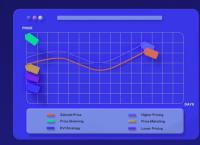




websites



sales channels



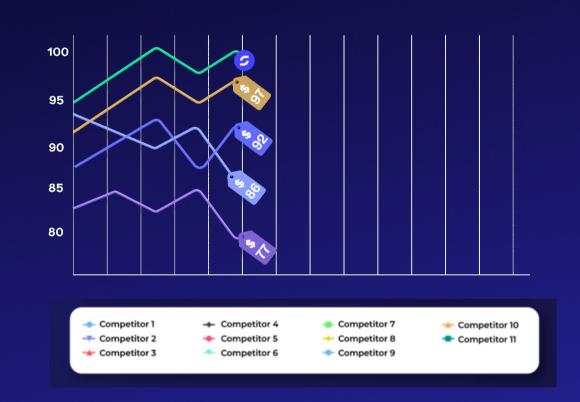
marketplaces

### We help you to get the prices

And deliver you the desired insights.

#### What do we want to know?

- Identifying companies not conforming within a 5% range of your RRP prices
- What is your price level compared to
  - other **brands**
  - towards alternatives
- What are the prices of competitors for similar products in the B2C and B2B market?
  - in each region and sales chain
- Are they following your prices? If so.. when are they repricing their products?



### How do we obtain the prices

We offer diverse price scraping methods to assist you efficiently.

Is there a EAN number?

#### Define sources

- Google & Amazon
- Marketplace Scraping
- Websites url's
- B2B Login information



Monthly, Weekly, Daily, Multiple times a day



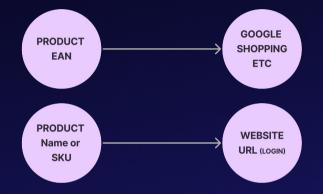
# Our AI matching and popup tool for discovering EAN-less products.

Yes, we can help you save time with our popup and suggestion tool!



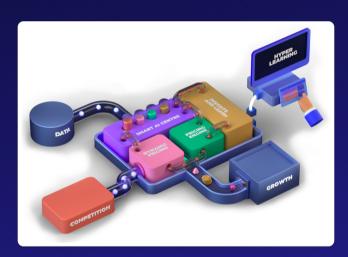
Automatch URL
Match Tool

Seach & Match Tool



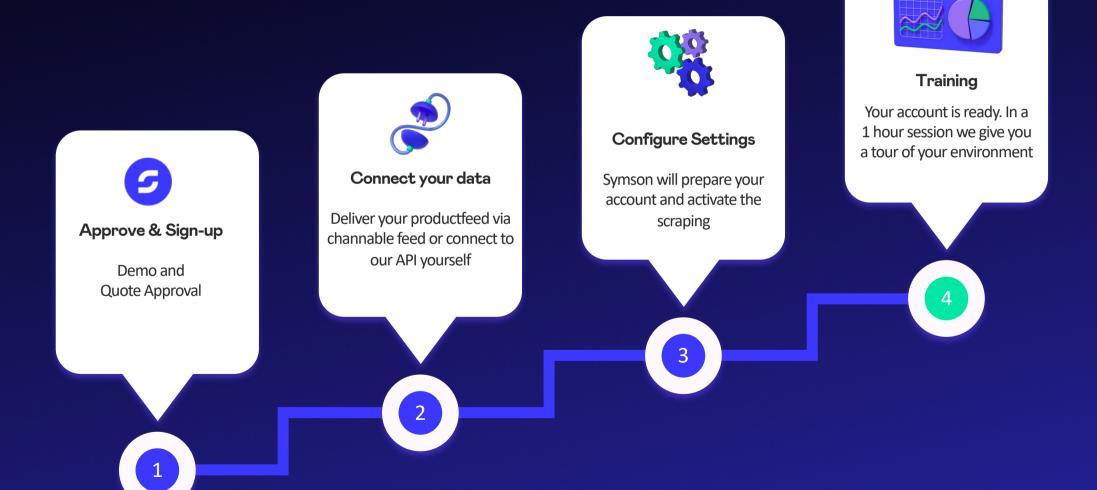






SELECT PRODUCT ALREADY BEEN MATCHED

# Implementation steps 4 simple steps to get you onboard



### What is needed to connect to <a href="Symson?">Symson?</a>

# Option 1: Just send us your Data Feed Channable, Datafeedwatch, Linnworks or Lengow Your Product Feed Product API PUT

#### **Option 2: Send your data to Symson's API**

Realtime connection



PRICE WATCH | COMPETITOR
Products could be send to Symson API (link)

PRICE WATCH | COMPETITOR

Symson will use your link



## Introducing our Team Onboarding and Support



Andy Head of Sales in



Roy Vree Egberts
Head of Customer Succes



Arian Oosthoek
Pricing Consultant | Algorithms in



Thomas Vieveen Backend & API



Bogdan Spinean Tech Lead



Raluca Lichiardopol Lead Data Science